



**NOTICE FOR PUBLIC HEARING**  
**Town of Richlands**  
**Proposed 2023-2024 Budget**

Pursuant to the provisions Under Section 15.2-2506 of the Code of Virginia, as amended, notice hereby given that the Town of Richlands, Richlands VA will meet in the council chambers on the 9<sup>th</sup> day of May 2023, at 5:30 p.m. at the Town Hall Richlands, Town Council Chambers for purpose of public hearing for the budget for fiscal year 2023-2024. All citizens are invited to attend for considerations. A brief synopsis (for information and fiscal planning purpose only) of the budget is provided herewith. Entire proposed budget may be inspected by the public from 8:00 a.m. until 4:30 p.m., Monday through Friday, (Excluding Holidays) at the Town Manger's office, Richlands Town Hall, 200 Washington Square, Richlands, VA 24641.



SYNOPSIS BUDGET FOR FISCAL YEAR 2023-2024	
FOR INFORMATION AND FISCAL PLANNING PURPOSES ONLY	
Town of Richlands	
Fiscal Year 2023-2024	
PROJECTED BUDGET REPORT - EXPENSES	
GENERAL FUND DESCRIPITONS	PROJECTED
10 -GENERAL FUND	2023-2024
COUNCIL	\$ 267,745.00
FINANCE	\$ 958,950.00
NON-DEPARTMENTAL	\$ 4,000.00
IT DEPARTMENT	\$ 185,502.00
COMMUNITY DEVELOPMENT	\$ 70,785.00
POLICE GRANTS TASK FORCE	\$ 151,045.00
POLICE DEPARTMENT	\$ 2,083,565.00
FIRE DEPARTMENT	\$ 247,144.00
RESCUE DEPARTMENT	\$ 836,946.00
STREET DEPARTMENT	\$ 2,190,350.00
SANITATION DEPARTMENT	\$ 521,139.00
RECREATION DEPARTMENT	\$ 260,541.00
COMMUNITY & CIVIC FACILITIES	\$ 10,875.00
DONATIONS	\$ 10,200.00
<b>10- GENERAL FUND EXPENSE</b>	<b>\$ 7,798,787.00</b>
REVENUE	PROJECTED
UTILITIES FUNDING DESCRIPTION	2023-2024
WATER	\$ 1,607,018.00
WASTEWATER TREATMENT PLANT	\$ 1,511,054.00
WATER/SEWER LINE MAINT	\$ 476,706.00
ELECTRIC DEPARTMENT	\$ 7,334,574.00
<b>UTILITES FUND TOTALS</b>	<b>\$ 10,929,352.00</b>
<b>TOTAL FUND / EXPENSE SUMMARY</b>	<b>\$ 18,728,139.00</b>
PROJECTED BUDGET REPORT - REVENUE	
Town of Richlands	
Fiscal Year 2023-2024	
	PROJECTED
REVUE FUNDING ALL SOURCES	2023-2024
Fund TOTAL 10 General Fund	\$ 7,798,787.00
Fund TOTAL 20 WATER FUND	\$ 1,610,258.00
Fund TOTAL 30 SEWER FUND	\$ 1,984,520.00
Fund TOTAL 50 Electric Fund	\$ 7,334,574.00
<b>TOTAL REVENUE PROJECTED</b>	<b>\$ 18,728,139.00</b>
PROPOSED FISCAL YEAR 2023-2024	
<b>REVUE FUNDING ALL SOURCES</b>	<b>\$ 18,728,139.00</b>
<b>TOTAL FUND / EXPENSE SUMMARY</b>	<b>\$ 18,728,139.00</b>





## PUBLIC NOTICE

Notice is hereby given that the Town Council of the Town of Richlands and the Planning Commission for the Town of Richlands will hold a JOINT PUBLIC HEARING on Tuesday, the 9<sup>th</sup> day of May, 2023, at 5:45 p.m., in the council chambers at the Richlands Municipal Building located at 200 Washington Square, Richlands, Virginia, for the purpose of taking public comment regarding the proposed conditional use permit (a.k.a., "Special Exception Permit") request for Tax Map #105A907 0044-0059 for the proposed purpose of a mobile home park.

Copies of said application are available for review and examination by the public at the office of the Richlands Town Manager at 200 Washington Square, Richlands, Virginia 24641.

All parties in interest and citizens may appear on the above date and be heard in this matter.

TOWN OF RICHLANDS, VIRGINIA

Ron Holt, Interim Town Manager





## **AGENDA**

### **TOWN COUNCIL MEETING**

**At Richlands Town Hall**

**May 9, 2023**

**6:00 P.M.**

- I.** Call the meeting to Order
- II.** Invocation
- III.** Pledge of Allegiance
- IV.** Additions/Deletions to Agenda
  - b.** Authorization to Pay Bills (April)
  - c.** Minutes – Regular meeting on April 11, 2023, Special Called Meetings April 27, 2023, May 2, 2023 and Budget Workshop on April 20, 2023.
- V.** Agenda items:
  - a.** Proposed 2023-2024 Budget-First Reading
  - b.** Regina Roberts-Richlands Library-Renovation Update
  - c.** Rocky Hill-Requested Park Upgrades
- VI.** Scheduled Public Comments (5 Minute Max)
- VII.** Unscheduled Public Comments (3 Minute Max)
- VIII.** Executive Closed Session:
  - a.** Executive/Closed Session Pursuant to VA Code Section:2.2-3711(A)(6) Contract Negotiations-1. Davenport Financial Plan, 2. Sam Lipman, 3. RPF for Gas Generator, 4. Paving Contract
  - b.** Personnel pursuant to VA Code Section 2.2-3711 (A) (1)
  - c.** Consultation with Legal Council
  - b.** Return to open meeting.
  - c.** Council Action on Executive session items.

- IX. Attorney Comments**
  
- X. Town Manager Report**
  - a. River Road
  - b. Friends of SWVA-Request for Partnership
  - c. Events, Zoning and Business License Help Packets (proposed)
  - d. S & S Property Update
  - e. CPROP Grant/Greenway update
  - f. Water Treatment Plant-Security Fencing
  - g. Security Camera Update-Grant
  
- XI. Council Members Report**
  - a-Laura Mollo
  - b-Jan White
  - c-Jordan Bales
  - d-Rick Wood
  - e-Gary Jackson
  - f-Doug Ratliff
  
- XII. Mayor's Comments**
  
- XIII. Adjourn Meeting**

NEXT REGULAR MEETING DATE IS June 13, 2023.



Town of Richlands				
PAID CHECKS REPORT				
4/12/2023 to 5/4/2023				
Check#	Paid To	Description	Check Date	Amount
13682	BWB ENTERPRISE	WWTP-PAPER TOWELS/TOILET TISSUE/TRASH BAGS/CAN LIN	4/14/2023	\$463.92
13683	COREY BROWN	C BROWN-PD-PER DIEM ACADEMY PO 305711	4/14/2023	\$150.00
13684	DIALOGUE & DESIGN ASSOCIATES, LLC	INV #2-DOWNTOWN REVITALIZATION PRJ	4/14/2023	\$1,843.75
13685	ELECTRONIC SYSTEMS, INC.	ESI-IT-VM WARE RENEWAL FOR SERVERS PO IT5084	4/14/2023	\$7,247.84
13686	HARRIS	HARRIS-PAYFORCE 4.1.23-6.30.23	4/14/2023	\$324.76
13687	HICOK, BROWN & COMPANY	HICOK BROWN & CO-PRE-AUDIT FOR 6.30.22	4/14/2023	\$22,500.00
13688	KOMLINE-SANDERSON	WWTP-PISTON PUMP PARTS PO WW82187	4/14/2023	\$3,030.34
13689	LUSK DISPOSAL SERVICE, INC.	LUSK-WWTP/CVMC MARCH'23 HAUL SVC PO 82202	4/14/2023	\$2,869.86
13690	MOTOROLA SOLUTIONS, INC.	MOTOROLA-FIRE-CHARGER, SGL UNIT, AUDIO ACC REMOTE	4/14/2023	\$4,818.34
13691	NORFOLK SOUTHERN CORPORATION	NS CORP-LAND LEASE AGMTS	4/14/2023	\$3,250.00
13692	PACE ANALYTICAL SERVICES, LLC	WWTP-AMMONIA SAMPLES PO WW82200	4/14/2023	\$181.00
13693	PROFESSIONAL MAIL SERVICES, INC.	PMSI-APRIL '23 POSTAGE RESIDENTIAL BILLS	4/14/2023	\$1,270.06
13694	PROFESSIONAL MAIL SERVICES, INC.	PMSI-APR'23 RESIDENTAL BILLING	4/14/2023	\$346.14
13695	RICOH USA INC.	RICOH-PD-SQ RM-B/W, COLOR COPIES PO 305723	4/14/2023	\$56.75
13696	SPECTRUM BUSINESS	SPECTRUM-ACCESS CHANNEL-SET TOP BOX	4/14/2023	\$34.19
13697	TRAVIS MITCHELL	T MITCHELL-LINES-BOOT ALLOWANCE PO L83637	4/14/2023	\$106.00
13698	TRUCKPRO, LLC	TRUCKPRO-SANT #628-BRK KIT, BRK DRUM, SERR STUD PO 1	4/14/2023	\$478.85
13699	TYLER HUTCHINSON	T HUTCHINSON-PD-PER DIEM ACADEMY PO 305712	4/14/2023	\$150.00
13700	UPS	UPS-WATER METERS-FEE	4/14/2023	\$1.34
13701	VERIZON	VERIZON-PD-4035/2633	4/14/2023	\$781.27
13702	CLERK, CIRCUIT COURT OF TAZEWEEL COUNTY	CLERK, CCTC-LIEN	4/18/2023	\$2.00
13703	POSTMASTER	POSTMASTER-APR'23 DEL BILLS/MAY'23 R/E TAX BILLS	4/18/2023	\$360.36
13704	A T & T MOBILITY	A T & T MOBILITY-DTF-CELL SERVICE PO 305710	4/21/2023	\$196.41
13705	ADVANCE AUTO PARTS	ADVANCE-ST TOOL TRUCK-HAND TOOLS-1/2 DEP SKT ST 8 P	4/21/2023	\$32.19
13706	ALLEN, MATTHEW AARON	Utility Refund for 606130.00 91	4/21/2023	\$173.95
13707	AMANDA BEHELER	A BEHELER-COUNCIL-RECORDER FOR MINUTES	4/21/2023	\$65.64
13708	AMERICAN ELECTRIC POWER	AEP-POLE ATTACHMENTS-60 POLE ATTACHMENTS	4/21/2023	\$120.00
13709	APPLIED INDUSTRIAL TECHNOLOGIES-DIXIE	TRAFFIC SAFETY-12 YELLOW GLOSS EQUIP PO 14837	4/21/2023	\$130.57
13710	BILLY SHELTON	VRWA CLASS-PARKING, PER DIEM PO 83638	4/21/2023	\$69.00
13711	CDW GOVERNMENT, INC.	CDW GOV-IT-CISCO DIRECT LIC-ENT-1YR (8) PO IT 5083	4/21/2023	\$865.36
13712	CHRISTOPHER MICALÉ, TRUSTEE	GARNISHMENT	4/21/2023	\$225.67
13713	DARNELL, MELISHA	Utility Refund for 606094.00 96	4/21/2023	\$138.91
13714	GILLESPIE, HART, PYOTT, THOMAS & HUNTER, P.C	GILLESPIE HART-MARCH 23 TOWN ATTY FEES	4/21/2023	\$8,404.65
13715	JIMMY KEENE, JR.	J KEENE-WWTP-PER DIEM ROANOKE-VRWA PO 82206	4/21/2023	\$59.00
13716	LAWSON PRODUCTS, INC.	LAWSON-SHOP-1/2 ALLOY STEEL SPLIT LOCK WASHR YLLW Z	4/21/2023	\$29.76
13717	NATIONAL BANK	NAT'L BANK-LOAN PAYOFF-WTP/WWTP	4/21/2023	\$1,060,913.79
13718	R J'S GAS WORKS	RESCUE-CLEANING/SVC 2 GAS WALL HEATERS/PARTS/LABOR	4/21/2023	\$332.50
13719	RUSSELL CELLULAR	Utility Refund for 1508354.00 98	4/21/2023	\$107.11
13720	SPECTRUM BUSINESS	SPECTRUM-WWTP-395 SCOTCH RD-TELEMETRY	4/21/2023	\$69.93
13721	STACIA PROPST	S PROPST-WWTP-PER DIEM ROANOKE-VRWA PO 82208	4/21/2023	\$59.00
13722	TIMOTHY ELSWICK	T ELSWICK-WWTP-PER DIEM ROANOKE-VRWA PO 82207	4/21/2023	\$59.00
13723	TOWN OF RICHLANDS	TEEN VENTURE-UT BILL PD BY DIRECTION OF COUNCIL	4/21/2023	\$544.01
13724	TYLER HUTCHINSON	T HUTCHINSON-PD-PER DIEM ACADEMY PO 305712	4/21/2023	\$150.00
13725	VERIZON	VERIZON-2189-FAX-PD/FIRE/TN HALL	4/21/2023	\$96.28
13726	VERIZON WIRELESS	PD/DTF/ST/RESCUE/W/S/E CELL PHONES	4/21/2023	\$1,202.27
13727	FIRST COMMUNITY BANK	rec-concession, wwtp-propane, pd-fuel extradition	4/24/2023	\$3,571.85
13728	CHRISTOPHER MICALÉ, TRUSTEE	GARNISHMENT	4/28/2023	\$225.67
13729	DAVENPORT & COMPANY LLC	DAVENPORT-FIN ADVIORY SVCS PHASE I	4/28/2023	\$13,883.48
13730	DUNFORD, JERRY	Utility Refund for 17025000.00 97	4/28/2023	\$69.04
13731	ESTATE OF KERMIT SMITH JR	Utility Refund for 404648.00 98	4/28/2023	\$168.55
13732	ESTATE OF SULLIVAN, WILLIAM DANIEL	Utility Refund for 606478.00 96	4/28/2023	\$214.25
13733	GALLS LLC	PD-STATE/FED ASSET FUNDS-UNIFORMS,ACCESSORIES	4/28/2023	\$18,617.06
13734	MUAWAD, NYOKA DANIELLE	Utility Refund for 605593.00 93	4/28/2023	\$186.45
13735	RICOH USA INC.	RICOH-PD-INVESTIGATIONS COPIER PO 305736	4/28/2023	\$183.06
13736	RICOH USA, INC.	RICOH-FIN OFFICE-COPIER, RENT, MAINT	4/28/2023	\$194.97
13737	SPECTRUM BUSINESS	SPECTRUM-WWTP-INDIAN CREEK RD	4/28/2023	\$49.94
13738	TAZEWEEL CO PUBLIC LIBRARY FOUNDATION BOA	RENO PHASE 1-2ND OF 3 INSTALLMENTS	4/28/2023	\$51,333.33
13739	TOWN OF RICHLANDS	UT BILL P/R DED	4/28/2023	\$834.34
13740	TWIN ENTERPRISES, INC.	PD-SVC CALL ON HVAC-BELT ON BLOWER MR BROKEN, REPL	4/28/2023	\$137.50
13741	TYLER HUTCHINSON	PD-PER DIEM, 2 SWEATSHIRTS PO 305734	4/28/2023	\$210.00
13742	WAGWORKS, INC.	SEC 125 POP ANN COMPLIANCE FEE JULY 2023	4/28/2023	\$185.00
13743	TAZEWEEL CO PUBLIC SERVICE AUTHORITY	TCPSA-WWTP/LIFT STATION	5/2/2023	\$41.42
13744	TREASURER TAZEWEEL COUNTY	MAR 2023 CONSUMER UT TAX COLLECTED	5/2/2023	\$99.74
13745	AMAZON CAPITAL SERVICES, INC.	TN HALL-OFFICE/ CLEANING SUPPLIES, PD-OFFICE SUPPLIES, FLAG	5/4/2023	\$1,174.81
13746	APPALACHIAN POWER	AEP-WWTP, LINES, ST, FIRE/RESCUE	5/4/2023	\$1,875.99
13747	COREY BROWN	C BROWN-FIRE-NAME TAG PANEL FOR FIRE COAT PO F2128	5/4/2023	\$61.69
13748	REDACTED	DTF-HIDTA-GATLINBURG, TN CONF PO 305718	5/4/2023	\$206.50
13749	REDACTED	DTF-HIDTA-PER DIEM GATLINBURG, TN CONF PO 305717	5/4/2023	\$306.50
13750	JUSTIN OWENS	J OWENS-ST-BOOT ALLOWANCE PO 15053	5/4/2023	\$106.00
13751	KEITH REYNOLDS	K REYNOLDS-FIRE 4 CASES WATER PO 2129	5/4/2023	\$18.95
13752	KIDD TIRE AUTO PARTS	KIDD TIRE-FIRE #526-FUEL FILTER, LABOR PO F2133	5/4/2023	\$70.42
13753	PROFESSIONAL MAIL SERVICES, INC.	PMSI-MAY'23 ALL BILLS, POSTAGE	5/4/2023	\$1,879.36
13754	REDACTED	DTF-HIDTA-PER DIEM GATLINBURG, TN CONF	5/4/2023	\$206.50
13755	TYLER HUTCHINSON	T HUTCHINSON-PD ACADEMY PO 305712	5/4/2023	\$150.00
13756	UPS	UPS-ITRON-SHIPPING 27 WATER ERTS FOR REPL	5/4/2023	\$24.95
Total Checks:				\$1,220,599.09



Town of Richlands			
PAID CHECKS REPORT			
5/5/2023			
Check#	Paid To	Description	Amount
13757	ADVANCE AUTO PARTS	ADVANCE-ALL DEPTS, PARTS, SUPPLIES	\$2,041.01
13758	AETNA	AETNA-REFUND/PAT-009111-LOLA HALE	\$549.30
13759	ALPHA & OMEGA REPAIR SERVICE, INC.	FIRE-#531, 515, 514-DIAGNOSICS ON PUMPS	\$8,242.11
13760	ALTEC INDUSTRIES, INC.	ALTEC-EL #980-CONTROLLER, ELECTRIC, PISTOL GRIP 3 PO 14878	\$4,769.38
13761	AMAZON WEB SERVICES, INC.	AMAZON WEB-IT SVC-APRIL 2023 ALL DEPTS	\$879.47
13762	ANCHORAGE PHOTO & VIDEO RADIO SHACK	WEED TRIMMERS, ULTRA MIX, LINE, BACKPACK BLOWER	\$3,350.71
13763	APPALACHIAN AGENCY FOR SENIOR CITIZENS	AASC-MAY 2023 PUBLIC TRANSIT	\$600.00
13764	APPALACHIAN AGGREGATES, LLC	APP AGG-ST/LINES-STONE	\$3,794.38
13765	APPLIED INDUSTRIAL TECHNOLOGIES-DIXIE	APPLIED-ST-RUSTOLEUM PAINTS, DEF FLUIDS PO 14837	\$1,809.34
13766	ARAMARK UNIFORM SERVICES	ARAMARK-ALL DEPTS UNIFORMS	\$1,492.04
13767	BARGAIN FINDERS	BARGAIN FINDERS-PERF OUTSIDE ENT/GYM DOORS/OFFICE DOO	\$2,637.00
13768	BLUE RIDGE POWER AGENCY	BRPA-MARCH 2023-GDS/ENG/LGL-LESS REC SALES CREDITS	\$2,143.55
13769	BROADWELL, GILLESPIE & NIMMO P.C.	BROADWELL-PD COURT COSTS PO 305741	\$394.76
13770	BUSKILL SALES CO., INC.	BUSKILL SALES-ST BACKHOE-TUBE, LABOR PO 14879	\$66.02
13771	CARTER MACHINERY COMPANY, INC.	CARTER-SANT #624-CORE RETURN, PD-GENERATOR	\$808.63
13772	CDW GOVERNMENT, INC.	CDW GOVT-IT-ALL DEPTS-EXCHANGE ON LINE PO ITS080	\$16,701.00
13773	CHADERICK GRIFFEY	CHAD GRIFFEY-SNAP ON-SHOP-TOOLS PO 14875	\$151.60
13774	CLINCH VALLEY MEDICAL CENTER	CVMC-FIRE-ST/PD-TESTING, PHYSICALS	\$678.00
13775	CMC SUPPLY, INC.	CMC-WTP-9 FLANGEPAKS, VALVE GATE PO L83636	\$1,839.91
13776	CONSOLIDATED PIPE & SUPPLY CO., INC.	CONSOL-WWTP-4" KENNEDY CHECK VLV BRONZE SEATED PO WV	\$1,625.00
13777	DISPLAY SALES COMPANY	DISPLAY SALES-CHRISTMAS DECOR-3 15FT GARLAND, 20 18" RED	\$1,152.00
13778	ELITE LAWN SERVICE	ELITE LAWN SVC-APRIL 2023 MOWING	\$2,140.00
13779	GALLS LLC	GALLS-RESCUE POLOS, TACTICAL PANTS, EMBROIDERY PO RS357	\$772.13
13780	HANNA INSTRUMENTS, INC.	HANNA INST-WWTP-MAGNETIC STIRRER W/SS COVER, 115V PO	\$178.33
13781	HARRIS	HARRIS-PAYFORCE 7.1.23-9.30.23	\$324.76
13782	JACKIE'S SCREEN PRINTING	JACKIES-REC-LIFE GUARD T SHIRTS-RED (21) PO 2918	\$418.95
13783	JERRY'S AUTO SERVICE	JERRY'S AUTO-RESCUE #551-FR FLEET BRAKES/BRAKE ROTORS/L	\$1,596.89
13784	JIM'S PRECISION BODY WORKS INC.	JIM'S BODY SHOP-PD #54-GREY TAHOE-HOOD, ROOF, ELECTRICA	\$1,190.00
13785	KIDD TIRE AUTO PARTS	KIDD TIRE-RESCUE-6 TIRES/M&B, ALIGNMENT PO RS3589	\$872.05
13786	LAWSON PRODUCTS, INC.	LAWSON-ALL DEPTS-WASHERS/SCREWS/NUTS/DRILL SCREWS/SE	\$314.81
13787	LEAF	LEAF-PD-MINOLTA COPIER, LEASE, INS. PO 305750	\$111.04
13788	LOWE'S	LOWE'S-ALL DEPTS-SUPPLIES & MATERIALS	\$2,046.57
13789	MARK E. ISON	MARK E ISON-IT-MAY 2023 SUPPORT PO 305752	\$1,500.00
13790	MATTHEW BENDER & CO., INC.	MATTHEW BENDER-TN HALL-VA 2023 LEGISLATIVE SESSION SUM	\$142.43
13791	MINEQUEST, INC.	MINEQUEST-SANT #624-HOSE ASSY PO 14870	\$192.16
13792	MOBILE COMMUNICATIONS AMERICA, INC.	MOBILE COMM AMERICA-PD-RADIO INSTALL & SETUP PO 30574	\$2,500.66
13793	MORTON SALT, INC.	MORTON SALT-ST-95,820 LB SAFE-T-SALT PO 15140	\$6,683.92
13794	NORTHERN SAFETY CO., INC.	ST/SANT-SCOTT CENTER PULL TOWELS, GLOVES, SAFETY GLASSE	\$939.69
13795	OLD DOMINION SLUSH PUPPIE	OLD DOMINION SLUSH-REC-CONCESSION PO 2920	\$493.00
13796	OUTDOOR COUNTRY	OUTDOOR COUNTRY-ST-WALK BEHIND MOWER, BAR OIL	\$4,285.63
13797	PAYNE INDUSTRIAL AND FARM EQ., INC.	PAYNE INDUSTRIAL-ST-KUBOTA MOWER-BLADE KI, OIL FILTER, O	\$659.07
13798	PRIORITY MEDICAL CLAIMS, INC.	PMC-APRIL 2023 RESCUE COLLECTIONS	\$3,480.48
13799	QUADMED, INC.	QUADMED-RESCUE-MEDICAL SUPPLIES PO RS3600	\$2,967.25
13800	RAMEY RICHLANDS	RAMEY RICHLANDS-ST 605-TRAIL LIGHT ASSY	\$292.47
13801	RICHLANDS FARM BUREAU	ALL DEPTS-SUPPLIES, MATERIALS	\$808.57
13802	SD MYERS, LLC	SD MEYERS-SUBSTATION MAINT PO EL004169	\$1,713.00
13803	SILVER SPUR SUPPLY, INC.	SILVER SPUR-ST-PROPANE PO 15147	\$32.37
13804	TEEN VENTURE	TEEN VENTURE-APR 23-DONATIONS COLLECTED	\$157.00
13805	TRACTOR SUPPLY COMPANY	TRACTOR SUPPLY-ST TRL JACK PO 15133	\$59.99
13806	TRANSUNION	TRANSUNION-PD-MARCH 2023 BILLING PO 305721	\$120.00
13807	TRUCKPRO, LLC	TRUCKPRO-SANT 625- BRAKE SET, KIT, DRUM	\$818.17
13808	ULTRA PETROLEUM	ALL DEPTS- FUEL	\$15,165.73
13809	USABLUEBOOK	USABLUEBOOK-WTP-CHEMICALS PO WTP-0152	\$692.17
13810	VIRGINIA UTILITY PROTECTION SERVICE, INC.	VUPS-APRIL 2023 16 TRANSMISSIONS	\$16.80
13811	WYTHEVILLE OFFICE SUPPLY, INC.	WYTHEVILLE OFFICE-PD-OFFICE SUPPLIES PO 305743	\$638.65
13812	ZEP SALES & SERVICE	ZEP SALES-ST SHOP-ZEP ZEPLON	\$209.36
13813	ZOLL DATA SYSTEMS	ZOLL DATA-RESCUE-EMS CHARTS MAY 2023 PO 3606	\$306.94
		<b>Total Checks:</b>	<b>\$110,566.25</b>
		AMP (MAR '23)	\$390,061.88
		CONSTELLATION ENERGY (MAR'23)	\$65,130.82
		ANTHEM BC/BS ( MAR '23)	\$92,331.00
		VRS (FEB'23)	\$68,320.93
		<b>GRAND TOTAL</b>	<b>\$726,410.88</b>
			\$ 633,947.59
		Electric Revenues (Mar'23)	\$ (531,617.68)
		Less expenditures (Mar '23)	\$ 102,329.91
		Net Gain/Loss (Mar'23)	



**TOWN OF RICHLANDS**  
**REGULAR MONTHLY MEETING**

The Richlands Town Council held a "Regular Monthly Meeting" on Tuesday, April 11, 2023, at 6:00 pm in the Richlands Council Chambers with the following present:

Mayor: Rod. D. Cury  
Interim Town Manager: Ron Holt  
Interim Town Clerk: Amanda Beheler  
Town Clerk: Susan Whitt  
Council Members: Doug Ratliff, Gary Jackson, Rick Wood, Jordan Bales, Jan White, and Laura Mollo.  
Town Attorney: Michael Thomas

The Town Meeting was called to order at 6:00pm and opened with the invocation and the Pledge of Allegiance led by Mayor Cury.

**IN RE: Appointment of Interim Clerk, Amanda Beheler**

Upon a motion by Laura Mollo seconded by Rick Wood and the unanimous roll call vote of all members present, the Council voted to approve Amanda Beheler as the Interim Clerk.

Mayor Cury asked that there be a Resolution for this at the next meeting.

**IN RE: Additions, Deletions, or Corrections to the Agenda**

Mayor Cury asked that roman numeral seven-d on the agenda be amended to include the specific wording on which board appointments that will be discussed in Executive Session to include the Planning Commission, Events Committee, IDA, and the Rec Commission. Mayor Cury advised no appointments will be made in Executive Session.

Upon a motion by Jan White seconded by Laura Mollo and the unanimous roll call vote of all members present, the Council voted to approve the amended agenda.

**IN RE: Recognition of the RHS Wrestling Team and Richlands Wrestling Club 2022-2023 Season**

Mayor Cury gave recognition to the Richlands High School Wrestling Team and the Richlands Wrestling Club for their outstanding performance in the 2022-2023 Season. Cury advised the 2019 wrestling season ended with only fourteen students and now four years later has over one hundred students involved in the program.

**IN RE: Rec Commission- Outstanding Volunteer of the Year Award / Tennis Court Updates**

Tony Cordle, Rec Commission President, presented the Outstanding Volunteer of the Year Award to Makenley "Mac" Hill. Cordle advised that MaKenley has volunteered her time to numerous projects including the Shirley Hill White Christmas, assisting the Buchanan County Flood Victims, and also delivering meals to the homeless.

Cordle advised that the Rec Commission is currently working on several fundraisers and donations for the tennis courts. Cordle asked the Council to give them six to eight months of fundraising before making a decision on funding for the tennis courts. Cordle also asked if the slides that were removed could be replaced.

Mayor Cury advised those issues are yet to be determined.

**IN RE: Fire and Rescue Agreement**

Upon a motion by Laura Mollo seconded by Gary Jackson and the unanimous roll call vote of all members present, the Council voted to direct the Town Manager and the Mayor to sign the Fire and Rescue Agreement.

**IN RE: Scheduled Public Comments**

Mayor Cury advised there was no scheduled public comments.

**IN RE: Unscheduled Public Comments**

Mayor Cury advised Ernest Edgell had left and is scheduled to speak with the Town Manager the following day on Wednesday April 12, 2023.

**IN RE: Attorney Comments**

Mr. Thomas advised the Council he had forwarded an easement for the Cornelia Cox property to Mr. Holt.

**IN RE: Town Manager Report**

Mr. Holt advised the Council he had an initial meeting with the Forensic Accountants- UHY Audit team that will be conducting the audit and that the team had requested preliminary documents that are currently being prepared for them. Mr. Holt asked the Council to delay the audit team's arrival until the budget is finished, due to possibly overwhelming the staff.

Mr. Holt reported that he had reserved a table at the Tazewell County Chamber of Commerce Annual Membership Meeting scheduled for Friday April 21, 2023.

Mr. Holt presented a copy of the proposed 2023/2024 Budget to all Council Members and asked that the Council schedule a Budget Workshop on April 20, 2023. Mayor Cury advised meeting would start at 6:00 pm.

**IN RE: Council Members Report**

Laura Mollo-

- Reported to the Council that Mr. Holt had been very easy to work with and had addressed all of her concerns.

Jan White-

- Advised that the drain at Daw Road off Kents Ridge where the Monk's live is stopped up and every time it rains heavily, it backs up into their yard.
- Advised she had a lady ask her about putting a carport over her driveway and that she was told she couldn't because she was in a corner lot and not thirty feet from the road. Mr. Holt asked Jan if she could e-mail him the lady's contact information so that he could work with Gary and the town attorney on this issue for her.

Jordan Bales-

- Followed up with Mr. Thomas about Michael Yate's covert pipe. Mr. Thomas advised when he looked up Mr. Yates name it showed he owned multiple properties and asked Jordan to send him the correct property address.
- Advised the IDA would like to thank the VCC and SBA for speaking at the last meeting.
- Reported that building repairs were underway at the Rec Park and wanted to thank the town workers for their work.
- Advised Red Oak Trading opens Friday April 14, 2023.
- Advised he's working on the Green Space Grant.

Rick Wood-

- Thanked the Town Council, Town Manager, Town Attorney, and everyone for all of their hard work lately.

Gary Jackson-

- Thanked Mr. Holt and the Street Department for all of their work.
- Advised the Planning Commission is requesting a Joint Public Hearing with Council on May 9, 2023 to consider the request from Lisa Moss with A & O Properties for a Conditional Use Permit concerning the Killen Trailer Park she purchased on Farmer Street.
- Advised Mr. Holt that he received several calls this week about brush, wanted to know if the chipper is running. Mr. Holt advised it is running, but with issues. Mr. Holt advised they will pick up what is already out but is asking residents to not set out any new brush until the issues have been fixed.

Doug Ratliff-

- Thanked the Town Council for working well together and also thanked Mr. Holt for his work. Looks forward to the future of the Town.

Mayor Cury-

- Thanked everyone for participating in this Town and helping when they can.
- Advised he had a membership invoice from the Tazewell County Chamber of Commerce in the amount of \$500 for January 01, 2023, to January 1, 2024.

**IN RE: Joint Public Hearing with the Planning Commission**

Upon a motion by Laura Mollo seconded by Gary Jackson and the unanimous roll call vote of all members present, the Council voted to approve a Joint Public Hearing with the Planning Commission and Town Council on May 9, 2023, at 5:45.

**IN RE: Tazewell County Chamber of Commerce Invoice for Membership**

Council Members had a brief discussion about what benefits come from joining the Chamber of Commerce.

Upon a motion by Jordan Bales seconded by Gary Jackson and the roll call vote of all members present, the Councils motion to approve membership to the Tazewell County Chamber of Commerce failed to pass 4-2. Doug-no, Gary- yes, Rick-no, Jordan- yes, Jan- no, Laura- no

**IN RE: Adjournment**

Upon a motion by Rick Wood seconded by Jordan Bales and the unanimous roll call vote of all members present, the meeting was adjourned.

\_\_\_\_\_  
Rodney D. Cury, Mayor

\_\_\_\_\_  
Interim Town Clerk, Amanda Beheler





**TOWN OF RICHLANDS**  
2023/2024 Budget Workshop

The Richlands Town Council held the 2023/2024 Budget Workshop on Tuesday, April 20, 2023, at 6:00 pm in the Richlands Council Chambers with the following present:

Mayor: Rod. D. Cury  
Interim Town Manager: Ron Holt  
Interim Town Clerk: Amanda Beheler  
Town Staff: Susan Whitt  
Council Members: Doug Ratliff, Gary Jackson, Rick Wood, Jordan Bales, Jan White, and Laura Mollo.  
Town Attorney: Absent

The 2023/2024 Budget Workshop was called to order at 6:00pm and opened with the Invocation and the Pledge of Allegiance led by Susan Whitt.

**TOWN MANAGER'S POWERPOINT**

**Highlights:**

- Town is paying for operations with revenue.
- 300k increase in projected revenue as a result of rate and tax increases in 2021 as well as revenue generated by sales and meal taxes during the 2022/2023 fiscal year.
- Town is not transferring money from Utilities other than to pay for services provided to those departments.
- ARPA will not be used to balance the budget.
- Not using VDOT funds for any project except for VDOT approved projects.
- APRA funds will be used to pay off the soft cost for the Water Treatment Plant and the Wastewater Treatment Plant upgrades. This line of credit currently has a 7% variable interest rate.

Councilman Ratliff suggested to pay the line of credit off as soon as possible to prevent paying more interest. Mr. Holt advised they could save roughly twenty-two thousand dollars by paying early, however there would likely be a penalty for early payoff.

- The current budget provides a much needed 3% Cost of Living Increase for employees.
- No increase in healthcare this year, therefore there was no cost passed on to employees.

**Challenges:**

- The proposed budget does not include any capital expenditure.
- The Water Treatment Plant and Wastewater Treatment Plant upgrades are of critical importance. Upgrades will cost roughly eleven million dollars.
- Mr. Holt suggested finding a financial advisor and bringing them in to do a study to present the Council with an array of options to bring in revenue to pay for upgrades and future projects.
- Mr. Holt advised that the Town was two million dollars in debt to VRS.

Mr. Holt thanked Heather, Amanda, and Lettie for their help with the budget.

Mr. Holt advised there were changes made to the Street Department requests.

- Traffic Control Board for sixty thousand dollars was removed, no longer needed. Advised the Town was able to apply for a grant.
- Skate Mower also removed; Mr. Holt advised he already directed staff to purchase a pre-owned mower.
- Requested to add a Backhoe to this list. Advised the Backhoe could be used as a multifaceted vehicle since the Bobcat is currently down.

**PROJECTED BUDGET REPORT- REVENUE**

Jan asked where the Town is at on collecting back taxes.

Laura advised that she contacted a firm called TACS that would collect taxes at no cost to the Town.

Rick asked if there was anyone that could start calling residents to try and collect some of the back taxes that are owed.

Laura suggested waiting until the Town hires a new Town Manager to start this process with the firm in Abingdon due to there being no policy & procedures currently in place for this.

Jordan asked about selling this debt at a discount.

Gary asked for the total amount of back taxes owed to the Town, Mr. Holt advised he would get that total and update the Council.

Doug asked if the Town could pay VDOT two hundred and fifty thousand dollars a year for four years instead of one lump sum. Wants to keep a reserve.

Ron suggests paying this off in one lump sum in fear of future Boards not following through with the payment plan.

Rick suggested putting the paving work out for bids to do the main streets.

Ron requested direction on how to move forward.

Doug- wants to keep a reserve and pay off in four annual payments of two hundred and fifty thousand dollars.

Gary- Pay off in lump sum.

Laura- Pay off in lump sum.

Rick- Pay off in lump sum.

Jordan- Pay off in lump sum.

Jan- Pay off in lump sum.

Laura- Pay off in lump sum.

Ron requested direction on which streets need it most.

**PROJECTED BUDGET REPORT- EXPENSES**

Ron advised that one hundred and sixty thousand dollars to pay for the Forensic Audit with ARPA funds.

Six hundred thousand dollars was cut out of this operating budget.

Doug advised he would like to have cuts in all departments.

Jordan advised he will entertain cuts.

Laura wants employees and citizens to be non-negotiable. Advised Town is already late on annual audit.

Ron stated that he cut seventy-two thousand dollars from the Police Department budget and addressed the council's concerns in this budget.

Doug wants to restructure departments.

Ron advised he is not prepared as Interim Town Manager to start restructuring.

Ron suggested renaming the Street Department, Public Works, and is grateful that all employees have rallied around him during his time as Interim Town Manager.

Laura suggested waiting for a permanent Town Manager to make any changes.

Rick advised taxes have never been adjusted in the Town and would like to find other options to generate more revenue for the Town, such as a Contractors Fee.

**Council:**

Laura made a request to move the Downtown Activity money from Community Development and place it back into the Town Events budget for Council. The amount is five thousand dollars.

Ron asked for direction on this:

Doug- yes, Gary- yes, Rick- yes, Jordan- yes, Jan- yes, Laura- yes.

**Finance:**

Jordan asked why did the retirement increase. Ron advised it was previous miscalculations and because of new employees.

Jan asked if the VRS was a payment on the money owed to VRS or if it was the monthly payment. Ron advised that is the cost each department pays.

After a brief discussion by Council about the convenience fee, Mayor Cury advised this will be discussed at a later date, it is not a budget issue.

Jordan asked about postage, Susan advised that amount comes from paying bills. Jordan would like to explore options on paperless billing going forward to cut that cost.

Doug stated the REC Department restructured several years ago and saved the department around two hundred and fifty thousand dollars.

**IT Department:**

Mayor Cury inquired about "Retirement of Debt" under the IT Department. Ron advised that was a Dell contract that was paid off.

IT/ Service Maintenance, Council Members asked to have a breakdown of this.

(The council took a brief recess)

**Economic Development:**

The council discussed the CPROP Grant position.

Laura asked as a compromise, could the Town hire a part-time position to save money and still comply with the grant rules.

Mayor Cury, Jordan, and Laura requested to have a meeting with Cumberland Plateau about the grant and Phase Three of the CPROP grant.

**Police Department:**

Ron advised that he reduced the number of uniformed officers by three in his department and cut costs by having a Special Conservator of the Peace.

He also advised that he shut down the majority of dispatch.

Ron thanked the Council for their support in allowing him to adjust salaries at the police department.

**Fire Department:**

Ron advised the Retirement of Debt is the Fire Truck payment.

**Rescue:**

Ron advised the thirty-eight thousand dollar increase comes from adding a full-time position with benefits.

Jordan asked why Telephone/Internet/Comm doubled. Ron advised it had been underbudgeted in the past.

Laura advised that several years ago it was passed by the Council to add VRS to Rescue, but never implemented.

Would like to build this into the budget, will help with recruitment and to retain current employees.

Mayor Cury asked for the Councils consensus to give Ron direction on this.

Doug- yes, Gary- yes, Rick- yes, Jordan- yes, Jan- yes, Laura- yes.

Will need a new line item made for this. Ron will send an e-mail with cost.

**Street Department:**

Ron advised the snow and Ice Removal is lower due to previous mild winter. There is a stockpile of salt chemicals.

Ron will e-mail Council Members a breakdown of what Traffic Safety consists of.

The council agreed to pay VDOT in one lump sum.

**Recreation:**

Ron advised the reduction in park maintenance is mowing.

Jordan stated that he would like to have fiber ran to the REC park.

Rick asked what it would cost to run the fiber.

Ron advised he would get the cost for this.

**Community Facilities:**

Laura requested to add fifteen hundred dollars to the Section House.

The Council agreed.

**Water Treatment Plant & Wastewater Treatment Plant:**

Ron reported that the Town is in a very critical state with the Water Treatment Plant and Wastewater Treatment Plant.

Ron advised the Town is in good graces with VDHD.

**Water & Sewer Line Maintenance:**

Jordan inquired about the drastic decrease in the fire hydrant line item.

Ron advised they have a few fire hydrants on hand.

**Electrical Department:**

Doug stated that he would like the Town to stop taking money from utilities, would rather cut the budget.

Jordan stated he would like to get the transmission costs under control to help with the budget.

Ron advised of a five hundred thousand dollar grant opportunity for new meters and software. A meeting with John O'Leary is scheduled to discuss this grant.

Ron requested the Council to add one hundred thousand dollars to Capital Requests, grant is a twenty percent match.

**CAPITAL REQUESTS**

**Street Department:**

Ron asked the Council to consider purchasing portable rumble strips and a backhoe.

Ron discussed quotes with the Council.

Rick advised the Town needs to purchase a Carter Cat for its attachment features.

Ron gave the Council a total quote of one hundred and seventy thousand dollars for backhoe and rumble strips.

Council agreed to reduce line item to one hundred and seventy thousand dollars for both.

**Line Maintenance:**

Ron advised a Crew Cab Tool Truck is needed.

Jordan suggested buying regular trucks with trailers, so the vehicle could be easily shared between departments.

Gary advised parking a truck and trailer would be difficult in town in certain spots.

Rick asked if they could find two used tool trucks.

Mayor Cury asked if Ron could research used tool trucks. Ron advised he will.

**Electrical:**

Ron advised the woodchipper is critical.

Rick asked if they could buy two used woodchippers for under eighty thousand dollars.

**Police Department:**

Ron advised he needs four new police cruisers; however, he has applied for a grant to purchase these.

**Wastewater Treatment Plant:**

Ron advised upgrades are on the horizon for this.

**Fire Department:**

The Council agreed to buy 2 portable Radios for five thousand dollars.

**Rescue:**

The council agreed to pay the thirty eight thousand dollar ambulance payment.

**Town Hall:**

The Council agreed to hold off on a Town Managers Vehicle at this time.

**Recreation:**

Ron advised he received a quote for ten thousand six hundred dollars for roll-up garage doors that's not in the current budget.

Mayor Cury asked Ron if this item needed to be added, Ron said yes, and Council agreed to add. Laura inquired about money being available from William Park maintenance from the previous year. Ron advised he would check.

The Council agreed on the ten thousand six hundred needed for the roll-up doors, will use money from William Park maintenance from previous year if available.

Jordan suggested installing security cameras at all parks to prevent vandalism. Ron advised he would check for two wireless cameras at the police department to be used at the parks for security purposes.

**Water Treatment Plant:**

The Council agreed to purchase 5 Inline Turbidimeter's for thirty five hundred dollars and to repair the roof for fifteen thousand dollars.

Upon a motion by Laura Mollo seconded by Jordan Bales and the unanimous roll call vote of all members present, the Council voted to approve paying the engineering cost.

Upon a motion by Laura Mollo seconded by Jan White and the unanimous roll call vote of all members present, the Council voted to hold a Public Hearing regarding the budget as amended on May 9, 2023, at 5:30pm.

Upon a motion by Rick Wood seconded by Gary Jackson and the unanimous roll call vote of all members present, the meeting was adjourned.

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Rodney D. Cury, Mayor

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Interim Town Clerk, Amanda Beheler



The Richlands Town Council held a Special Called Meeting on April 27<sup>th</sup>, 2023, in the Richlands Council Chambers at 6:00 pm with the following present:

Mayor: Rod D. Cury

Interim Town Manager: Ron Holt

Council Members: Doug Ratliff, Gary Jackson, Jordan Bales, Jan White, and Laura Mollo.

Absent: Rick Wood

Mayor Cury opened the meeting.

Mayor Cury gave the invocation and led the Pledge of Allegiance.

Laura Mollo Motioned to approve the Agenda as presented, Jan White seconded the motion. The motion passed unanimously.

Jan White made the motion that Councilman Bales be allowed to participate via zoom. Laura Mollo seconded the motion. The motion passed unanimously.

Laura Mollo made a motion to go into executive session for Personnel pursuant to Virginia code Section 2.2-3711 (A) (1). Jan White seconded the motion. The motion passed unanimously.

The council re-convened at which point Jan White made the motion to return out of executive session. Gary Jackson provided a second. The motion passed unanimously.

The executive session was certified by all Council Members voting in the affirmative that nothing except Personnel, pursuant to Virginia code Section 2.2-3711 (A) (1) was discussed in closed session.

With no council action, Laura Mollo made the motion to close the meeting. Jan White seconded the motion. The motion passed with a unanimous vote. Meeting adjourned.

Mayor Cury led the Pledge of Allegiance

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Rod D. Cury, Mayor

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Ronald D. Holt, Acting Clerk





The Richlands Town Council held a Special Called Meeting on May 2, 2023, in the Richlands Council Chambers at 5:00 pm with the following present:

Mayor: Rod D. Cury

Acting Town Clerk: Susan Whitt

Council Members: Doug Ratliff, Gary Jackson, Jordan Bales, Jan White, and Laura Mollo.

Absent: Rick Wood (arrived at 5:15 pm)

Mayor Cury opened the meeting.

Mayor Cury gave the invocation and led the Pledge of Allegiance.

Gary Jackson Motioned to approve the agenda as presented, Jan White seconded the motion. The motion passed unanimously.

Laura Mollo made a motion to go into executive session for Personnel pursuant to Virginia Code Section 2.2-3711 (A) (1). Jan White seconded the motion. The motion passed unanimously.

The council re-convened at which point, Rick Wood made the motion to return out of executive session. Jan White provided a second. The motion passed unanimously.

The executive session was certified by all Council Members voting in the affirmative that nothing except Personnel, pursuant to Virginia Code Section 2.2-3711 (A) (1) was discussed in closed session.

With no council action, Rick Wood made the motion to close the meeting. Laura Mollo seconded the motion. The motion passed with a unanimous vote. Meeting adjourned.

\_\_\_\_\_  
Rod D. Cury, Mayor

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Susan Whitt, Acting Clerk





**April 2023  
MONTHLY TRAFFIC SUMMARY**

Speeding	6	Fail To Yield Right of Way	1
Fail To Maintain Control	1	Reckless Driving	1
Drive Through Safety Zone	1	Improper Display	1
Submit False Evidence of Insurance	2	Expired Registration	1
Improper Registration	1	Driving Revoked	1
Fail To Wear Seatbelt	1	No Taillights	1
Tires With Improper Cleats or Studs	2		
WARNING- Speeding	4	WARNING- Use Cell Phone While Driving	1

**TOTAL NUMBER TRAFFIC SUMMONS ISSUED 21**

**ANIMAL CONTROL / ORDINANCE VIOLATIONS SUMMARY**

Dog (Dog at Large) Returned to Owner-	3	Dog (Dog at Large) Took to the Shelter	5
Trash Violation	4		

**TOTAL NUMBER ANIMAL CONTROL / ORDINANCE VIOLATIONS ACTIONS: 12**

**COUNCIL REPORT**

**May 4, 2023**



TOTAL CALLS FOR SERVICE THROUGH APRIL 30, 2023	2,101
TOTAL CALLS FROM JANUARY 1, 2022 TO APRIL 30, 2022	1,963

**INCREASE OF 138**

TOTAL CALLS FOR THE MONTH OF APRIL 2023	589
TOTAL CALLS FOR THE MONTH OF APRIL 2022	424

**INCREASE OF 165**



Friends of  
SOUTHWEST  
VIRGINIA



'ROUND THE  
MOUNTAIN  
Southwest Virginia's Artisan Network

February 14, 2023

Timothy Taylor  
Town of Richlands  
200 Washington Square  
Richlands, VA 24641

Dear Mr. Taylor,

The work of Friends of Southwest Virginia (Friends), The Crooked Road: Virginia's Heritage Music Trail (TCR), 'Round the Mountain: Southwest Virginia's Artisan Network (RTM), and our localities have generated significant interest both nationally and internationally. First, we would like to thank you for your continued support with our Partnership Program efforts. Working together as a region makes this possible, and we need your help to continue these efforts. Your previous funding has been key to the success of our efforts, growth, and forward progress.

Since the creative economy efforts began in 2003, research shows that travel expenditures, lodging tax revenues, meals tax revenues, employment have experienced a significant increase. Therefore, we are writing today to request that your community continue participation in the SWVA Partnership Program **at the amount of \$7500 for the 2023/2024 fiscal year.**

Partnership funds will be dispersed amongst the three organizations: RTM 35%, TCR 35%, and Friends of Southwest Virginia Marketing Regional Development 30%. We will continue marketing Southwest Virginia as a distinct region and destination. The healthy communities that emerge through the establishment of a strong creative economy, increased job creation, and increased tourism revenues will be a stimulant for our efforts.

Friends of Southwest Virginia, the operating arm of the Southwest Virginia Cultural Heritage Foundation, is promoting the entire region through regional program development, marketing efforts, and the Southwest Virginia Cultural Center & Marketplace. We are telling diverse stories through our website platform, social media, and online content. This year we announced a national marketing campaign that will promote our region to target driving markets to drive awareness to potential visitors to Virginia.

As one of the most recognized brands in Virginia, The Crooked Road continues to champion heritage music to the potential tourist, as well as support major venues, festivals and traditional musicians. Education partnerships focus on next generation artists and the Crooked Road on Tour concerts allow heritage musicians to showcase the region's cultural musical assets outside of the region. The Crooked Road is also working with tourism partners across the region to promote heritage music events and provide support resources for visitor information.

'Round the Mountain continues to represent artisans around the region at the Southwest Virginia Cultural Center, as well as advancing artisans and makers of the region into new markets. The



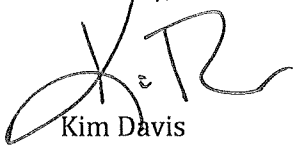


organization launched a new ecommerce system in late 2022, and we are seeing website traffic from across the U.S. to our online store to buy goods from our local artisans. 'Round the Mountain focuses on promoting sustainable economic development of the region's communities by assisting local artisans with marketing, educational, and entrepreneurial opportunities," to quote our mission statement. Currently, RTM has nearly 200 members and over 150 of those members are juried to sell their items at the Cultural Center.

These regional efforts are being looked to from other parts of the Commonwealth, even other states, as a model for regional partnerships. The cultural and natural assets throughout Southwest Virginia make this region authentic, distinctive, and alive.

Once again, these organizations greatly appreciate your annual investment, along with being able to provide accurate representation of your locality. We welcome the opportunity to answer questions or present information via virtual options. We strongly believe that these partnerships strengthen and bring prosperity throughout our region.

Sincerely,



Kim Davis  
Executive Director  
Friends of SWVA  
SWVA Cultural Heritage Foundation  
'Round the Mountain



Carrie Beck  
Executive Director  
The Crooked Road

